

Giving is joy!



gera dovana



lieliska dāvana



super prezenty

PRODUCT SPECIALIST

Your responsibilities

- Build and maintain strong relationships with partners, ensuring loyalty and satisfaction.
- Negotiate collaboration terms and manage contracts with existing and new partners.
- Monitor market trends, sales data, and customer feedback to optimize product assortment.
- Develop and implement new offers, promotions, and product ideas.
- Analyze competitor activities and identify opportunities for growth.
- Collaborate with internal teams (marketing, design, content) to deliver high-quality offers.
- Explore investment opportunities in partner relationships.
- Participate in international projects and contribute innovative ideas.
- Work proactively to achieve sales and performance targets.

Our requirements

- Results-oriented mindset with strong communication, planning, and organizational skills.
- 1–2 years of experience in partner management, sales, or marketing.
- Strong analytical thinking and negotiation abilities.
- Proficiency in English and Microsoft Office tools.
- Proactive attitude with a passion for teamwork and taking initiative.
- Ability to manage multiple projects and stakeholders simultaneously.

What we offer

- International Experience: Be part of a team that operates not only in Poland but also in Latvia and Lithuania.
- Hybrid Work Model: Embrace flexibility with a 3+2 work model.
- Workation: Enjoy the unique opportunity to combine work and leisure by working remotely from any location of your choice for up to one month.
- Birthday day off to celebrate your special day.
- Benefits Package: including medical insurance and generous discounts on our products and partner offers.
- Informal Culture: Engage in a culture where everyone's involvement matters from idea generation to decision-making, goal achievement, and celebrating victories together.
- Team Activities: Enjoy various team activities like opportunities to try partner entertainments, and fun parties